



Media Statement

Navis Acquires Controlling Stake in Amazon Papyrus Chemicals Group

HONG KONG, January 29, 2014 - Navis Capital Partners (“Navis”) has completed an investment in Amazon Papyrus Chemicals Group (“Amazon”), a Hong Kong-based leading paper and pulp process chemical solutions provider in Asia.

The transaction involved Navis purchasing a significant equity interest in Amazon. The investment will enable Amazon to accelerate its growth plans regionally and to streamline operations. Founders and key senior management will remain as shareholders and will continue to manage the business.

Bruno Seghin, a partner at Navis, commented: “Amazon has been successful in bringing production efficiency to an industry that has seen significant investment. We look forward to an active partnership with Amazon, where we bring our expertise to further enhance operational efficiency and development of the business.”

Michael Grundy, co-founder of Amazon commented: “We are excited about the next phase of our development and partnership with Navis. They bring deep knowledge, experience and capital that will allow Amazon to achieve strategic, operational and financial improvements to the business. Collaboration with Navis will strengthen our ability to expand into new markets and geographies, and leverage the strong outlook for the paper and pulp industry.”

Navis, which manages over US\$4 billion in equity capital, has a long and proven track record in Asian private equity, with 60 control transactions completed since its establishment in 1998. The acquisition of Amazon is Navis’ sixth investment in Hong Kong/Greater China and its first in 2014. Navis previously invested in KFC Hong Kong, Wall Street Institute Hong Kong, Trimco International, Hui Lau Shan and Trio. In 2012, Navis exited Trimco for 10x invested capital.

About Navis Capital Partners

Founded in 1998, Navis focuses on private and public equity investments in Southeast Asia. Navis contributes both capital and management expertise to a limited number of well-positioned companies with the objective of directing strategic, operational and financial improvements. Navis has one of the largest private equity professional teams in Asia, comprising 60 individuals, supported by 30 administrative staff, in seven offices across the region.

About Amazon Papyrus Chemicals Group

Amazon was established in 2000 and has been growing rapidly ever since. It is now a leading chemical solution provider to the pulp and paper industry across Asia. The company supplies tailor-made chemical product formulations, together with onsite technical support and services to generate a return on investment to its customers.

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